

Par Pacific Holdings Reports Strong Second Quarter 2023 Results

HOUSTON, Aug. 07, 2023 (GLOBE NEWSWIRE) -- **Par Pacific Holdings, Inc. (NYSE: PARR) ("Par Pacific" or the "Company")** today reported its financial results for the quarter ended June 30, 2023.

- Net Income of \$30.0 million, or \$0.49 per diluted share
- Adjusted Net Income of \$105.6 million, or \$1.73 per diluted share
- Adjusted EBITDA of \$150.8 million
- Exceptional operational and financial results from Billings in the first month after closing

Par Pacific reported net income of \$30.0 million, or \$0.49 per diluted share, for the quarter ended June 30, 2023, compared to net income of \$149.1 million, or \$2.50 per diluted share, for the same quarter in 2022. Second quarter 2023 Adjusted Net Income was \$105.6 million, compared to an Adjusted Net Income of \$197.2 million in the second quarter of 2022. Second quarter 2023 Adjusted EBITDA was \$150.8 million, compared to \$242.1 million in the second quarter of 2022. The strong results are due to excellent operational and commercial execution, especially when considering market cracks during the second quarter of 2023, which are materially below the record market cracks realized during the second quarter of 2022. A reconciliation of reported non-GAAP financial measures to their most directly comparable GAAP financial measures can be found in the tables accompanying this news release.

"We closed the Billings acquisition on June 1 and are making significant progress on the integration as well as our renewables initiative," said William Pate, Chief Executive Officer. "We are pleased with the immediate contribution from Billings and our strong earnings during the second quarter. At this stage in our company's evolution, our healthy balance sheet and strong liquidity permit us to achieve our growth objectives while also creating value by repurchasing our common stock at attractive prices."

Refining

The Refining segment reported operating income of \$44.1 million in the second quarter of 2023, compared to operating income of \$168.8 million in the second quarter of 2022. Adjusted Gross Margin for the Refining segment was \$205.6 million in the second quarter of 2023, compared to \$287.3 million in the second quarter of 2022.

Refining segment Adjusted EBITDA was \$128.6 million in the second quarter of 2023, compared to \$228.2 million in the second quarter of 2022.

Hawaii

The 3-1-2 Singapore Crack Spread was \$13.72 per barrel in the second quarter of 2023, compared to \$36.80 per barrel in the second quarter of 2022. Throughput in the second quarter of 2023 was 84 thousand barrels per day (Mbpd), compared to 84 Mbpd for the same quarter in 2022. Production costs were \$4.33 per throughput barrel in the second quarter of 2023, compared to \$4.50 per throughput barrel in the same period of 2022.

The Hawaii refinery's Adjusted Gross Margin was \$12.08 per barrel during the second quarter of 2023, including a net price lag benefit of approximately \$6.7 million, or \$0.88 per barrel, compared to \$18.71 per barrel during the second quarter of 2022.

Montana

Since our acquisition of the Montana refinery on June 1, 2023 through the end of the second quarter of 2023, the RVO Adjusted USGC 3-2-1 Index averaged \$23.20. Throughput from the date of acquisition was 62.6 Mbpd and production costs were \$8.07 per throughput barrel.

The Montana refinery's Adjusted Gross Margin was \$30.98 per barrel during this period.

Washington

The RVO Adjusted Pacific Northwest 3-1-1-1 Index averaged \$25.13 per barrel in the second quarter of 2023, compared to \$47.23 per barrel in the second quarter of 2022. The Washington refinery's throughput was 41 Mbpd in the second quarter of 2023, compared to 41 Mbpd in the second quarter of 2022. Production costs were \$3.98 per throughput barrel in the second quarter of 2023, compared to \$3.40 per throughput barrel in the same period of 2022.

The Washington refinery's Adjusted Gross Margin was \$6.37 per barrel during the second quarter of 2023, compared to \$20.50 per barrel during the second quarter of 2022.

Wyoming

The RVO Adjusted USGC 3-2-1 Index averaged \$21.65 per barrel in the second quarter of 2023, compared to \$42.24 per barrel in the second quarter of 2022. The Wyoming refinery's throughput was 17 Mbpd in the second quarter of 2023, compared to 17 Mbpd in the second quarter of 2022. Production costs were \$8.30 per throughput barrel in the second quarter of 2023, compared to \$6.97 per throughput barrel in the same period of 2022.

The Wyoming refinery's Adjusted Gross Margin was \$20.56 per barrel during the second quarter of 2023, including a FIFO impact of approximately \$(3.3) million, or \$(2.19) per barrel, compared to \$43.34 per barrel during the second quarter of 2022.

Retail

The Retail segment reported operating income of \$15.2 million in the second quarter of 2023, compared to \$5.5 million in the second quarter of 2022. Adjusted Gross Margin for the Retail segment was \$39.2 million in the second quarter of 2023, compared to \$27.6 million in the same quarter of 2022.

Retail segment Adjusted EBITDA was \$18.0 million in the second quarter of 2023, compared to \$8.1 million in the second quarter of 2022. The Retail segment reported sales volumes of 29.4 million gallons in the second quarter of 2023, compared to 25.9 million gallons in the same quarter of 2022. Second quarter 2023 same store sales fuel volumes and merchandise revenue increased by 10.6% and 12.0%, respectively, compared to the second quarter of 2022.

Logistics

The Logistics segment reported operating income of \$20.7 million in the second quarter of 2023, compared to \$15.9 million in the second quarter of 2022. Adjusted Gross Margin for the Logistics segment was \$29.6 million in the second quarter of 2023, compared to \$24.9 million in the same quarter of 2022.

Logistics segment Adjusted EBITDA was \$26.0 million in the second quarter of 2023, compared to \$21.1 million in the second quarter of 2022.

Liquidity

Net cash provided by operations totaled \$173.1 million for the three months ended June 30, 2023, compared to \$35.3 million for the three months ended June 30, 2022. Net cash used in investing activities totaled \$(623.6) million for the three months ended June 30, 2023, including \$(280.0) million for the remaining Billings Acquisition base purchase price, \$(328.2) million for the purchase of Billings estimated hydrocarbon inventory value and other working capital items, and \$(17.5) million in capital expenditures, compared to \$(12.7) million for the three months ended June 30, 2022. Net cash used in financing activities totaled \$(19.9) million for the three months ended June 30, 2023, compared to net cash provided by financing activities of \$22.6 million for the three months ended June 30, 2022.

At June 30, 2023, Par Pacific's cash balance totaled \$191.0 million, gross debt was \$594.7 million, and total liquidity was \$464.4 million. Net debt was \$403.7 million at June 30, 2023. In August 2023, the Company's Board of Directors authorized management to repurchase up to \$250 million of common stock, with no specified end date. This replaces the prior authorization to repurchase up to \$50 million of common stock.

Conference Call Information

A conference call is scheduled for Tuesday, August 8, 2023 at 9:00 a.m. Central Time (10:00 a.m. Eastern Time). To access the call, please dial 1-833-974-2377 inside the U.S. or 1-412-317-5782 outside of the U.S. and ask for the Par Pacific call. Please dial in at least 10 minutes early to register. The webcast may be accessed online through the Company's website at <http://www.parpacific.com> on the Investors page. A telephone replay will be available until August 22, 2023 and may be accessed by calling 1-877-344-7529 inside the U.S. or 1-412-317-0088 outside the U.S. and using the conference ID 2594912.

About Par Pacific

Par Pacific Holdings, Inc. (NYSE: PARR), headquartered in Houston, Texas, is a growing energy company providing both renewable and conventional fuels to the western United States. In the Pacific Northwest and the Rockies, Par Pacific owns and operates 124,000 bpd of combined refining capacity across three locations and an extensive energy infrastructure network, including 7.6 million barrels of storage, and marine, rail, rack, and pipeline assets. In addition, Par Pacific operates the "nomnom" convenience store chain and supplies ExxonMobil-branded fuel retail stations in the region. Par Pacific owns and operates one of the largest energy infrastructure networks in Hawaii with 94,000 bpd of operating refining capacity, a logistics system supplying the major islands of the state and Hele-branded retail locations. Par Pacific also owns 46% of Laramie Energy, LLC, a natural gas production company with operations and assets concentrated in Western Colorado. More information is available at www.parpacific.com.

Forward-Looking Statements

This news release (and oral statements regarding the subject matter of this news release, including those made on the conference call and webcast announced herein) includes certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to qualify for the "safe harbor" from liability established by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward-looking statements. Forward-looking statements include, without limitation, statements about: expected market conditions; anticipated free cash flows; anticipated refinery throughput; anticipated cost savings; anticipated capital expenditures, including major maintenance costs, and their effect on our financial and operating results, including earnings per share and free cash flow; anticipated retail sales volumes and on-island sales; the anticipated financial and operational results of Laramie Energy, LLC; the amount of our discounted net cash flows and the impact of our NOL carryforwards thereon; our ability to identify, acquire, and develop energy, related retailing, and infrastructure businesses; the timing and expected results of certain development projects, as well as the impact of such investments on our product mix and on-island sales; the anticipated synergies and other benefits of the Billings refinery and associated marketing and logistics assets ("Billings Acquisition"), including renewable growth opportunities, the anticipated financial and operating results of the Billings Acquisition and the effect on Par Pacific's cash flows and profitability (including Adjusted EBITDA and Adjusted Net Income and Free Cash Flow per share), and other risks and uncertainties detailed in our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and any other documents that we file with the Securities and Exchange Commission. Additionally, forward-looking statements are subject to certain risks, trends, and uncertainties, such as changes to our financial condition and liquidity; the volatility of crude oil and refined product prices; the conflict between Russia and Ukraine and its potential impacts on global crude oil markets and our business; operating disruptions at our refineries resulting from unplanned maintenance events or natural disasters; environmental risks; changes in the labor market; and risks of political or regulatory changes. We cannot provide assurances that the assumptions upon which these forward-looking statements are based will prove to have been correct. Should one of these risks materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expressed or implied in any forward-looking statements, and investors are cautioned not to place undue reliance on these forward-looking statements, which are current only as of this date. We do not intend to update or revise any forward-looking statements made herein or any other forward-looking statements as a result of new information, future events or otherwise. We further expressly disclaim any written or oral statements made by a third party regarding the subject matter of this news release.

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Condensed Consolidated Statements of Operations**(Unaudited)****(in thousands, except per share data)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenues	\$ 1,783,927	\$ 2,106,332	\$ 3,469,136	\$ 3,456,625
Operating expenses				
Cost of revenues (excluding depreciation)	1,574,806	1,808,925	2,863,826	3,159,174
Operating expense (excluding depreciation)	101,843	80,865	184,963	160,881
Depreciation and amortization	28,216	25,583	52,576	49,363
Loss on sale of assets, net	—	15	—	15
General and administrative expense (excluding depreciation)	23,168	15,438	42,454	31,331
Equity (earnings) from refining and logistics investments	(425)	—	(425)	—
Acquisition and integration costs	7,273	—	12,544	63
Par West redevelopment and other costs	2,613	1,477	5,363	2,865
Total operating expenses	1,737,494	1,932,303	3,161,301	3,403,692
Operating income	46,433	174,029	307,835	52,933
Other income (expense)				
Interest expense and financing costs, net	(14,909)	(18,154)	(31,159)	(34,548)
Debt extinguishment and commitment costs	38	(5,672)	(17,682)	(5,672)
Other income, net	379	47	344	49
Equity earnings from Laramie Energy, LLC	—	—	10,706	—
Total other expense, net	(14,492)	(23,779)	(37,791)	(40,171)
Income before income taxes	31,941	150,250	270,044	12,762
Income tax expense	(1,928)	(1,125)	(2,141)	(688)
Net income	\$ 30,013	\$ 149,125	\$ 267,903	\$ 12,074
Weighted-average shares outstanding				
Basic	60,399	59,479	60,255	59,449
Diluted	60,993	59,642	61,020	59,644
Income per share				
Basic	\$ 0.50	\$ 2.51	\$ 4.45	\$ 0.20
Diluted	\$ 0.49	\$ 2.50	\$ 4.39	\$ 0.20

Balance Sheet Data**(Unaudited)****(in thousands)**

	June 30, 2023	December 31, 2022
Balance Sheet Data		

Cash and cash equivalents	\$	190,951	\$	490,925
Debt, including current portion		579,115		505,532
Total stockholders' equity		919,311		644,537

Operating Statistics

The following table summarizes key operational data:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Total Refining Segment				
Feedstocks throughput (Mbpd) (1)	162.3	141.3	147.7	129.8
Refined product sales volume (Mbpd) (1)	168.8	143.4	159.1	133.0
Hawaii Refinery				
Feedstocks throughput (Mbpd)	84.1	84.1	80.2	83.4
Yield (% of total throughput)				
Gasoline and gasoline blendstocks	26.8 %	22.9 %	26.8 %	24.0 %
Distillates	41.0 %	38.0 %	40.1 %	39.6 %
Fuel oils	28.2 %	33.6 %	28.8 %	31.5 %
Other products	0.8 %	2.4 %	1.2 %	1.4 %
Total yield	96.8 %	96.9 %	96.9 %	96.5 %
Refined product sales volume (Mbpd)	87.2	80.2	88.8	79.2
Adjusted Gross Margin per bbl (\$/throughput bbl) (2)	\$ 12.08	\$ 18.71	\$ 15.41	\$ 11.22
Production costs per bbl (\$/throughput bbl) (3)	4.33	4.50	4.43	4.45
D&A per bbl (\$/throughput bbl)	0.67	0.66	0.70	0.66
Montana Refinery				
Feedstocks Throughput (Mbpd) (1)	62.6	—	62.6	—
Yield (% of total throughput)				
Gasoline and gasoline blendstocks	46.3 %	— %	46.3 %	— %
Distillates	29.3 %	— %	29.3 %	— %
Asphalt	13.3 %	— %	13.3 %	— %
Other products	6.1 %	— %	6.1 %	— %
Total yield	95.0 %	— %	95.0 %	— %
Refined product sales volume (Mbpd) (1)	59.3	—	59.3	—
Adjusted Gross Margin per bbl (\$/throughput bbl) (2)	30.98	—	30.98	—
Production costs per bbl (\$/throughput bbl) (3)	8.07	—	8.07	—
D&A per bbl (\$/throughput bbl)	\$ 1.85	\$ —	\$ 1.85	\$ —
Washington Refinery				
Feedstocks throughput (Mbpd)	40.9	40.5	40.3	30.4
Yield (% of total throughput)				
Gasoline and gasoline blendstocks	24.0 %	24.2 %	23.8 %	24.4 %
Distillate	34.8 %	34.4 %	34.6 %	34.1 %
Asphalt	19.5 %	20.8 %	19.0 %	19.7 %
Other products	18.3 %	17.4 %	18.7 %	18.6 %

Total yield		96.6 %		96.8 %		96.1 %		96.8 %
Refined product sales volume (Mbpd)		44.8		44.6		42.8		37.1
Adjusted Gross Margin per bbl (\$/throughput bbl) (2)	\$	6.37	\$	20.50	\$	8.66	\$	14.17
Production costs per bbl (\$/throughput bbl) (3)		3.98		3.40		4.11		4.71
D&A per bbl (\$/throughput bbl)		1.82		2.03		1.81		2.45

Wyoming Refinery

Feedstocks throughput (Mbpd)		16.7		16.7		16.8		16.0
Yield (% of total throughput)								
Gasoline and gasoline blendstocks		43.7 %		48.1 %		45.6 %		49.1 %
Distillate		48.7 %		43.6 %		47.3 %		43.4 %
Fuel oils		2.6 %		2.2 %		2.5 %		2.3 %
Other products		2.5 %		3.4 %		1.7 %		2.5 %
Total yield		97.5 %		97.3 %		97.1 %		97.3 %
Refined product sales volume (Mbpd)		17.3		18.6		17.7		16.7
Adjusted Gross Margin per bbl (\$/throughput bbl) (2)	\$	20.56	\$	43.34	\$	24.05	\$	34.97
Production costs per bbl (\$/throughput bbl) (3)		8.30		6.97		7.85		7.46
D&A per bbl (\$/throughput bbl)		2.93		2.92		2.85		3.07

Market Indices (\$ per barrel)

3-1-2 Singapore Crack Spread (4)	\$	13.72	\$	36.80	\$	17.45	\$	26.56
RVO Adj. Pacific Northwest 3-1-1 Index (5)		25.13		47.23		25.21		35.01
RVO Adj. USGC 3-2-1 Index (6)		21.65		42.24		24.09		30.31

Crude Oil Prices (\$ per barrel)

Brent	\$	77.73	\$	111.98	\$	79.90	\$	104.98
WTI		73.56		108.52		74.77		101.80
ANS (7)		78.26		112.17		78.63		104.19
Bakken Clearbrook (7)		75.37		109.80		77.25		102.86
WCS Hardisty (7)		60.07		90.25		58.38		85.10
Brent M1-M3		0.44		4.23		0.48		4.18

Retail Segment

Retail sales volumes (thousands of gallons)		29,373		25,862		56,572		50,770
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(1) Feedstocks throughput and sales volumes per day for the Montana refinery for the three and six months ended June 30, 2023 are calculated based on the 30-day period for which we owned the Montana refinery in 2023. As such, the amounts for the total refining segment represent the sum of the Hawaii, Washington and Wyoming refineries' throughput or sales volumes averaged over the three and six months ended June 30, 2023 plus the Montana refinery's throughput or sales volumes averaged over the period from June 1, 2023 to June 30, 2023. The 2022 amounts for the total refining segment represent the sum of the Hawaii, Washington and Wyoming refineries' throughput or sales volumes averaged over the three and six months ended June 30, 2022.

(2) We calculate Adjusted Gross Margin per barrel by dividing Adjusted Gross Margin by total refining throughput. Adjusted Gross Margin for our Washington refinery is determined under the last-in, first-out ("LIFO") inventory costing method. Adjusted Gross Margin for our other refineries is determined under the first-in, first-out ("FIFO") inventory costing method. The definition of Adjusted Gross Margin was modified beginning with the financial results reported for the second quarter in fiscal year 2022. We have recast Adjusted Gross Margin for prior periods when reported to conform to the current presentation. Please read discussion of Adjusted Gross Margin below.

(3) Management uses production costs per barrel to evaluate performance and compare efficiency to other companies in the industry. There are a variety of ways to calculate production costs per barrel; different companies within the industry calculate it in different ways. We

calculate production costs per barrel by dividing all direct production costs, which include the costs to run the refineries including personnel costs, repair and maintenance costs, insurance, utilities, and other miscellaneous costs, by total refining throughput. Our production costs are included in Operating expense (excluding depreciation) on our consolidated statement of operations, which also includes costs related to our bulk marketing operations.

(4) We believe the 3-1-2 Singapore Crack Spread (or three barrels of Brent crude oil converted into one barrel of gasoline and two barrels of distillates (diesel and jet fuel)) is the most representative market indicator for our operations in Hawaii.

(5) We believe the RVO Adjusted Pacific Northwest 3-1-1-1 (or three barrels of WTI crude oil converted into one barrel of Pacific Northwest gasoline, one barrel of Pacific Northwest ULSD and one barrel of USGC VGO, less 100% of the RVO cost for gasoline and ULSD) is the most representative market indicator for our operations in Washington with improved historical correlations to our reported adjusted gross margin compared to prior reported indices.

(6) We believe the RVO Adjusted USGC 3-2-1 (or three barrels of WTI crude oil converted into two barrels of USGC gasoline and one barrel of USGC ULSD, less 100% of the RVO cost) is the most representative market indicator for our operations in Montana and Wyoming with improved historical correlations to our reported adjusted gross margin compared to prior reported indices.

(7) Crude pricing has been updated to reflect simple averages of outright prices during the relevant period.

Non-GAAP Performance Measures

Management uses certain financial measures to evaluate our operating performance that are considered non-GAAP financial measures. These measures should not be considered in isolation or as substitutes or alternatives to their most directly comparable GAAP financial measures or any other measure of financial performance or liquidity presented in accordance with GAAP. These non-GAAP measures may not be comparable to similarly titled measures used by other companies since each company may define these terms differently.

We believe Adjusted Gross Margin (as defined below) provides useful information to investors because it eliminates the gross impact of volatile commodity prices and adjusts for certain non-cash items and timing differences created by our inventory financing agreements and lower of cost and net realizable value adjustments to demonstrate the earnings potential of the business before other fixed and variable costs, which are reported separately in Operating expense (excluding depreciation) and Depreciation and amortization. Management uses Adjusted Gross Margin per barrel to evaluate operating performance and compare profitability to other companies in the industry and to industry benchmarks. We believe Adjusted Net Income (Loss) and Adjusted EBITDA (as defined below) are useful supplemental financial measures that allow investors to assess the financial performance of our assets without regard to financing methods, capital structure, or historical cost basis, the ability of our assets to generate cash to pay interest on our indebtedness, and our operating performance and return on invested capital as compared to other companies without regard to financing methods and capital structure. We believe Adjusted EBITDA by segment (as defined below) is a useful supplemental financial measure to evaluate the economic performance of our segments without regard to financing methods, capital structure, or historical cost basis.

Beginning with financial results reported for periods in fiscal year 2023, Adjusted Gross Margin, Adjusted Net Income (Loss), and Adjusted EBITDA also exclude the mark-to-market losses (gains) associated with our net obligation related to the Washington Climate Commitment Act and Clean Fuel Standard effective beginning in 2023. These modifications were made to better reflect our operating performance and to improve comparability between periods.

Beginning with financial results reported for periods in fiscal year 2023, Adjusted Net Income (loss) and Adjusted EBITDA also exclude the redevelopment and other costs for our Par West facility, which was shut down in 2020. This modification improves comparability between periods by excluding expenses incurred in connection with the strategic redevelopment of this non-operating facility. We have recast Adjusted Gross Margin, Adjusted Net Income (Loss), and Adjusted EBITDA for prior periods when reported to conform to the modified presentation.

Beginning with financial results report for the second quarter of 2023, Adjusted Gross Margin, Adjusted Net Income (Loss), and Adjusted EBITDA also exclude our portion of interest, taxes, and depreciation expense from our refining and logistics investments.

Adjusted Gross Margin

Adjusted Gross Margin is defined as operating income (loss) excluding:

- operating expense (excluding depreciation);
- depreciation and amortization ("D&A");
- impairment expense;
- loss (gain) on sale of assets, net;
- inventory valuation adjustment (which adjusts for timing differences to reflect the economics of our inventory financing agreements, including lower of cost or net realizable value adjustments, the impact of the embedded derivative repurchase or terminal obligations, contango (gains) and backwardation losses associated with our Washington inventory and intermediation obligation, and purchase price allocation adjustments);
- LIFO layer liquidation impacts associated with our Washington inventory;
- Environmental obligation mark-to-market adjustments (which represents the income statement effect of reflecting our Renewable Identification Numbers ("RINs") liability on a net basis; this adjustment also includes the mark-to-market losses (gains) associated with our net RINs liability; beginning with the first quarter of 2023, this also includes our mark-to-market losses (gains) associated with our net obligation associated with the Washington Climate Commitment Act and Clean Fuel Standard);
- unrealized loss (gain) on derivatives.
- Par's portion of interest, taxes, and depreciation expense from refining and logistics investments

The following tables present a reconciliation of Adjusted Gross Margin to the most directly comparable GAAP financial measure, operating income (loss), on a historical basis, for selected segments, for the periods indicated (in thousands):

Three months ended June 30, 2023	Refining	Logistics	Retail
Operating income	\$ 44,139	\$ 20,691	\$ 15,220
Operating expense (excluding depreciation)	76,971	3,596	21,276
Depreciation and amortization	19,826	5,059	2,732
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	207	—
Inventory valuation adjustment	33,118	—	—
Environmental obligation mark-to-market adjustments	9,343	—	—
Unrealized loss on derivatives	22,178	—	—
Adjusted Gross Margin (1) (2)	\$ 205,575	\$ 29,553	\$ 39,228

Three months ended June 30, 2022	Refining	Logistics	Retail
Operating income	\$ 168,798	\$ 15,898	\$ 5,525
Operating expense (excluding depreciation)	59,101	3,797	19,444
Depreciation and amortization	16,979	5,211	2,600
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	—	—
Gain on sale of assets, net	—	(12)	—
Inventory valuation adjustment	(7,557)	—	—
Environmental obligation mark-to-market adjustments	78,548	—	—
Unrealized gain on derivatives	(28,607)	—	—
Adjusted Gross Margin (1)	\$ 287,262	\$ 24,894	\$ 27,569

Six Months Ended June 30, 2023	Refining	Logistics	Retail
Operating income	\$ 307,276	\$ 33,299	\$ 28,694
Operating expense (excluding depreciation)	135,853	7,043	42,067
Depreciation and amortization	35,549	10,093	5,811
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	207	—

Inventory valuation adjustment	53,976	—	—
Environmental obligation mark-to-market adjustments	(123,958)	—	—
Unrealized loss on derivatives	8,508	—	—
Adjusted Gross Margin (1) (2)	\$ 417,204	\$ 50,642	\$ 76,572

Six Months Ended June 30, 2022	Refining	Logistics	Retail
Operating income	\$ 50,473	\$ 25,750	\$ 9,570
Operating expense (excluding depreciation)	117,401	7,570	38,775
Depreciation and amortization	32,312	10,298	5,291
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	—	—
Gain on sale of assets, net	—	(12)	—
Inventory valuation adjustment	73,096	—	—
Environmental obligation mark-to-market adjustments	89,850	—	—
Unrealized gain on derivatives	(13,155)	—	—
Adjusted Gross Margin (1)	\$ 349,977	\$ 43,606	\$ 53,636

(1) There was no LIFO liquidation adjustment or impairment expense for the three and six months ended June 30, 2023 and 2022.

(2) There was no (gain) loss on sale of assets for the three and six months ended June 30, 2023.

Adjusted Net Income (Loss) and Adjusted EBITDA

Adjusted Net Income (Loss) is defined as Net income (loss) excluding:

- inventory valuation adjustment (which adjusts for timing differences to reflect the economics of our inventory financing agreements, including lower of cost or net realizable value adjustments, the impact of the embedded derivative repurchase or terminal obligations, contango (gains) and backwardation losses associated with our Washington inventory and intermediation obligation, and purchase price allocation adjustments);
- the LIFO layer liquidation impacts associated with our Washington inventory;
- Environmental obligation mark-to-market adjustments (which represents the income statement effect of reflecting our Renewable Identification Numbers ("RINs") liability on a net basis; this adjustment also includes the mark-to-market losses (gains) associated with our net RINs liability; beginning with the first quarter of 2023, this also includes our mark-to-market losses (gains) associated with our net obligation associated with the Washington Climate Commitment Act and Clean Fuel Standard);
- unrealized (gain) loss on derivatives;
- acquisition and integration costs;
- redevelopment and other costs related to Par West;
- debt extinguishment and commitment costs;
- increase in (release of) tax valuation allowance and other deferred tax items;
- changes in the value of contingent consideration and common stock warrants;
- severance costs;
- (gain) loss on sale of assets;
- impairment expense;
- impairment expense associated with our investment in Laramie Energy and our share of Laramie Energy's asset impairment losses in excess of our basis difference; and
- Par's share of Laramie Energy's unrealized loss (gain) on derivatives.

Adjusted EBITDA is defined as Adjusted Net Income (Loss) excluding:

- D&A;
- interest expense and financing costs;
- equity losses (earnings) from Laramie Energy excluding Par's share of unrealized loss (gain) on derivatives, impairment of Par's investment, and our share of Laramie Energy's asset impairment losses in excess of our basis difference;
- Par's portion of interest, taxes, and depreciation expense from refining and logistics investments; and
- income tax expense (benefit) excluding the increase in (release of) tax valuation allowance.

The following table presents a reconciliation of Adjusted Net Income (Loss) and Adjusted EBITDA to the most directly comparable GAAP financial measure, net income (loss), on a historical basis for the periods indicated (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income	\$ 30,013	\$ 149,125	\$ 267,903	\$ 12,074
Inventory valuation adjustment	33,118	(7,557)	53,976	73,096
Environmental obligation mark-to-market adjustments	9,343	78,548	(123,958)	89,850
Unrealized loss (gain) on derivatives	22,178	(28,607)	8,508	(13,155)
Acquisition and integration costs	7,273	—	12,544	63
Par West redevelopment and other costs	2,613	—	5,363	—
Debt extinguishment and commitment costs	(38)	5,672	17,682	5,672
Severance costs	1,070	35	1,070	2,263
Loss on sale of assets, net	—	15	—	15
Adjusted Net Income	105,570	197,231	243,088	169,878
Depreciation and amortization	28,216	25,583	52,576	49,363
Interest expense and financing costs, net	14,909	18,154	31,159	34,548
Equity losses (earnings) from Laramie Energy, LLC, excluding Par's share of unrealized loss (gain) on derivatives and impairment losses	—	—	(10,706)	—
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	207	—	207	—
Income tax expense	1,928	1,125	2,141	688
Adjusted EBITDA (1)	\$ 150,830	\$ 242,093	\$ 318,465	\$ 254,477

(1) For the three and six months ended June 30, 2023 and 2022, there was no LIFO liquidation adjustment, change in value of contingent consideration, change in valuation allowance and other deferred tax items, change in value of common stock warrants, impairment expense, impairments associated with our investment in Laramie Energy, our share of Laramie Energy's asset impairment losses in excess of our basis difference, or our share of Laramie Energy's unrealized loss (gain) on derivatives.

The following table sets forth the computation of basic and diluted Adjusted Net Income (Loss) per share (in thousands, except per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Adjusted Net Income	\$ 105,570	\$ 197,231	\$ 243,088	\$ 169,878
Plus: effect of convertible securities	—	—	—	—
Numerator for diluted income per common share	\$ 105,570	\$ 197,231	\$ 243,088	\$ 169,878
Basic weighted-average common stock shares outstanding	60,399	59,479	60,255	59,449
Add dilutive effects of common stock equivalents	594	163	765	195
Diluted weighted-average common stock shares outstanding	60,993	59,642	61,020	59,644
Basic Adjusted Net Income per common share	\$ 1.75	\$ 3.32	\$ 4.03	\$ 2.86
Diluted Adjusted Net Income per common share	\$ 1.73	\$ 3.31	\$ 3.98	\$ 2.85

Adjusted EBITDA by Segment

Adjusted EBITDA by segment is defined as Operating income (loss) excluding:

- D&A;
- inventory valuation adjustment (which adjusts for timing differences to reflect the economics of our inventory financing agreements, including lower of cost or net realizable value adjustments, the impact of the embedded derivative repurchase or terminal obligations, contango (gains) and backwardation losses associated with our Washington inventory and intermediation obligation, and purchase price allocation adjustments);
- the LIFO layer liquidation impacts associated with our Washington inventory;
- Environmental obligation mark-to-market adjustments (which represents the income statement effect of reflecting our Renewable Identification Numbers ("RINs") liability on a net basis; this adjustment also includes the mark-to-market losses (gains) associated with our

net RINs liability; beginning with the first quarter of 2023, this also includes our mark-to-market losses (gains) associated with our net obligation associated with the Washington Climate Commitment Act and Clean Fuel Standard);

- unrealized (gain) loss on derivatives;
- acquisition and integration costs;
- redevelopment and other costs related to Par West;
- severance costs;
- (gain) loss on sale of assets;
- impairment expense; and
- Par's portion of interest, taxes, and depreciation expense from refining and logistics investments

Adjusted EBITDA by segment also includes Gain on curtailment of pension obligation and Other income (loss), net, which are presented below operating income (loss) on our condensed consolidated statements of operations.

The following table presents a reconciliation of Adjusted EBITDA by segment to the most directly comparable GAAP financial measure, operating income (loss) by segment, on a historical basis, for selected segments, for the periods indicated (in thousands):

	Three Months Ended June 30, 2023			
	Refining	Logistics	Retail	Corporate and Other
Operating income (loss) by segment	\$ 44,139	\$ 20,691	\$ 15,220	\$ (33,617)
Depreciation and amortization	19,826	5,059	2,732	599
Inventory valuation adjustment	33,118	—	—	—
Environmental obligation mark-to-market adjustments	9,343	—	—	—
Unrealized loss on derivatives	22,178	—	—	—
Acquisition and integration costs	—	—	—	7,273
Par West redevelopment and other costs	—	—	—	2,613
Severance costs	—	—	—	1,070
Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	207	—	—
Other income, net	—	—	—	379
Adjusted EBITDA (1)	\$ 128,604	\$ 25,957	\$ 17,952	\$ (21,683)

	Three Months Ended June 30, 2022			
	Refining	Logistics	Retail	Corporate and Other
Operating income (loss) by segment	\$ 168,798	\$ 15,898	\$ 5,525	\$ (16,192)
Depreciation and amortization	16,979	5,211	2,600	793
Inventory valuation adjustment	(7,557)	—	—	—
Environmental obligation mark-to-market adjustments	78,548	—	—	—
Unrealized gain on derivatives	(28,607)	—	—	—
Severance costs	3	4	22	6
Loss (gain) on sale of assets, net	—	(12)	—	27
Other income, net	—	—	—	47
Adjusted EBITDA (1)	\$ 228,164	\$ 21,101	\$ 8,147	\$ (15,319)

	Six Months Ended June 30, 2023			
	Refining	Logistics	Retail	Corporate and Other
Operating income (loss) by segment	\$ 307,276	\$ 33,299	\$ 28,694	\$ (61,434)
Depreciation and amortization	35,549	10,093	5,811	1,123
Inventory valuation adjustment	53,976	—	—	—
Environmental obligation mark-to-market adjustments	(123,958)	—	—	—
Unrealized loss on derivatives	8,508	—	—	—
Acquisition and integration costs	—	—	—	12,544
Severance costs	—	—	—	1,070
Par West redevelopment and other costs	—	—	—	5,363

Par's portion of interest, taxes, and depreciation expense from refining and logistics investments	—	207	—	—
Other income, net	—	—	—	344
Adjusted EBITDA (1)	\$ 281,351	\$ 43,599	\$ 34,505	\$ (40,990)

Six Months Ended June 30, 2022

	Refining	Logistics	Retail	Corporate and Other
Operating income (loss) by segment	\$ 50,473	\$ 25,750	\$ 9,570	\$ (32,860)
Depreciation and amortization	32,312	10,298	5,291	1,462
Inventory valuation adjustment	73,096	—	—	—
Environmental obligation mark-to-market adjustments	89,850	—	—	—
Unrealized gain on derivatives	(13,155)	—	—	—
Acquisition and integration costs	—	—	—	63
Severance costs	40	4	22	2,197
Loss (gain) on sale of assets, net	—	(12)	—	27
Other income, net	—	—	—	49
Adjusted EBITDA (1)	\$ 232,616	\$ 36,040	\$ 14,883	\$ (29,062)

(1) For the three and six months ended June 30, 2023 and 2022, there was no LIFO liquidation adjustment, impairment expense, or gain on curtailment of pension obligation. For the three and six months ended June 30, 2023, there was no (gain) loss on sale of assets. For the three months ended June 30, 2022, there was no acquisition and integration costs. For the six months ended June 30, 2022, there was no loss (gain) on sale of assets, net. For the three and six months ended June 30, 2022, there was no Par West redevelopment and other costs or Par's portion of interest, taxes, and depreciation expense from refining and logistics investments.

Laramie Energy Adjusted EBITDAX

Adjusted EBITDAX is defined as net income (loss) excluding commodity derivative loss (gain), loss (gain) on settled derivative instruments, interest expense, gain on extinguishment of debt, non-cash preferred dividend, depreciation, depletion, amortization, and accretion, exploration and geological and geographical expense, bonus accrual, equity-based compensation expense, loss (gain) on disposal of assets, phantom units, and expired acreage (non-cash). We believe Adjusted EBITDAX is a useful supplemental financial measure to evaluate the economic and operational performance of exploration and production companies such as Laramie Energy.

The following table presents a reconciliation of Laramie Energy's Adjusted EBITDAX to the most directly comparable GAAP financial measure, net income (loss) for the periods indicated (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net income (loss)	\$ 6,709	\$ 383	\$ 57,527	\$ (32,517)
Commodity derivative income (loss)	(12,384)	22,357	(34,840)	73,200
Loss (gain) on settled derivative instruments	4,411	(11,625)	(4,208)	(19,812)
Interest expense and loan fees	4,974	3,715	8,959	7,871
Gain on extinguishment of debt	—	—	10,098	—
Non-cash preferred dividend	—	2,640	2,910	4,726
Depreciation, depletion, amortization, and accretion	6,193	5,990	13,217	12,135
Phantom units	147	—	746	—
Loss on sale of assets, net	58	724	68	724
Expired acreage (non-cash)	116	44	112	47
Total Adjusted EBITDAX	\$ 10,224	\$ 24,228	\$ 54,589	\$ 46,374



Source: Par Pacific Holdings, Inc.